



TRIMARAN  
YACHT  
CHARTER

# PRESS KIT

Launch of the new trimaran charter and rental-management activities: **TRIMARAN YACHT CHARTER**

December 2, 2020

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## I. A WORD FROM THE PRESIDENT

In 2010, after a long career in shipbuilding and a period in ocean racing, I decided to create a shipyard specialising in the production of cruising trimarans. This concept did not yet exist and I was convinced that the trimaran was the ideal cruising boat. It was a daring gamble, but 10 years later, I have the pleasure and satisfaction to see that our trimarans have definitively established themselves in the multihull landscape.

For 10 years, the shipyard produced units for private individuals, and today a hundred NEEL trimarans are sailing all the seas of the globe.



As we developed, we received more and more requests from people who wanted to rent NEEL trimarans. On the strength of the success of our boats and aware of the potential of the charter market, my team and I then decided to create a subsidiary for the charter of NEEL trimarans so that a greater number of people could discover the joys of trimarans.

It is with great pleasure that I am officially launching this new activity, TRIMARAN YACHT CHARTER, a new subsidiary of NEEL-TRIMARANS intended for renting NEEL trimarans and discovering the pleasure of sailing and exploring on 3 hulls.

TRIMARAN YACHT CHARTER will also enable the acquisition of NEEL trimarans with adapted rental-management programmes.

Happy sailing to all,

Eric Bruneel

## II. THE ACTIVITY

Created in 2020 to meet the growing demand for trimarans, TRIMARAN YACHT CHARTER is the only company in the world that specialises in the rental of cruising trimarans and in the sale of trimaran charter-management services.

TRIMARAN YACHT CHARTER with a capital of 1 000 000 € (one million euros) is wholly a subsidiary of NEEL-TRIMARANS, world leader in building pleasure trimarans, whose a head office is in La Rochelle.

TRIMARANS YACHT TRIMARAN YACHT CHARTER federates all the qualified charter companies who offer NEEL trimarans in their charter fleet.

The companies chartering these multihulls are made up of sailing enthusiasts who strive to satisfy their customers by providing them with truly exceptional boats.

TRIMARAN YACHT CHARTER offer all future owners a wealth of expert advice and customised solutions to ensure that owning a NEEL trimaran is a source of pleasure, lightening the load of full ownership.



### III. THE TEAM

#### Frédéric Moreau



Sales and development director. With 12 years of experience working for top companies in the field of chartering and chartering-management, Frédéric is your main contact for the purchase of a trimaran and for its chartering-management services. He'll work with you to find the best solution for your project.

Frédéric MOREAU  
Sales Manager / Directeur commercial  
Phone : + 33(0) 658 243 711  
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#### Emmanuelle Roblin



Emmanuelle, our sales manager heading up the charter sales department, has over twenty years of experience in chartering. Thanks to her expert advice, you're sure to have relaxing, pleasurable holidays.

Emmanuelle ROBLIN  
Responsable location/Charter sales manager  
Tel : 0809 545 845 | Phone : + 33(0) 698 419 716  
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#### Timothée Bruneel



Technical Manager. Timothée has extensive experience as base manager for charter specialists. There's nothing he doesn't know about the world of yacht charter bases. Timothée will make sure your trimaran meets all your expectations.

Timothée Bruneel  
Responsable technique / Technical manager  
Tél : + 33 687 991 161  
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## IV. RENTAL BASES

For the first Spring/Summer 2020 season, NEEL trimarans will be available for charter on the French Riviera, in Corbières near Marseille and in Cogolin in the Gulf of Saint Tropez, in Corsica in Ajaccio, also in Croatia.

Mediterranean destinations of reference, easily and quickly accessible for a European clientele.



**CORSICA**

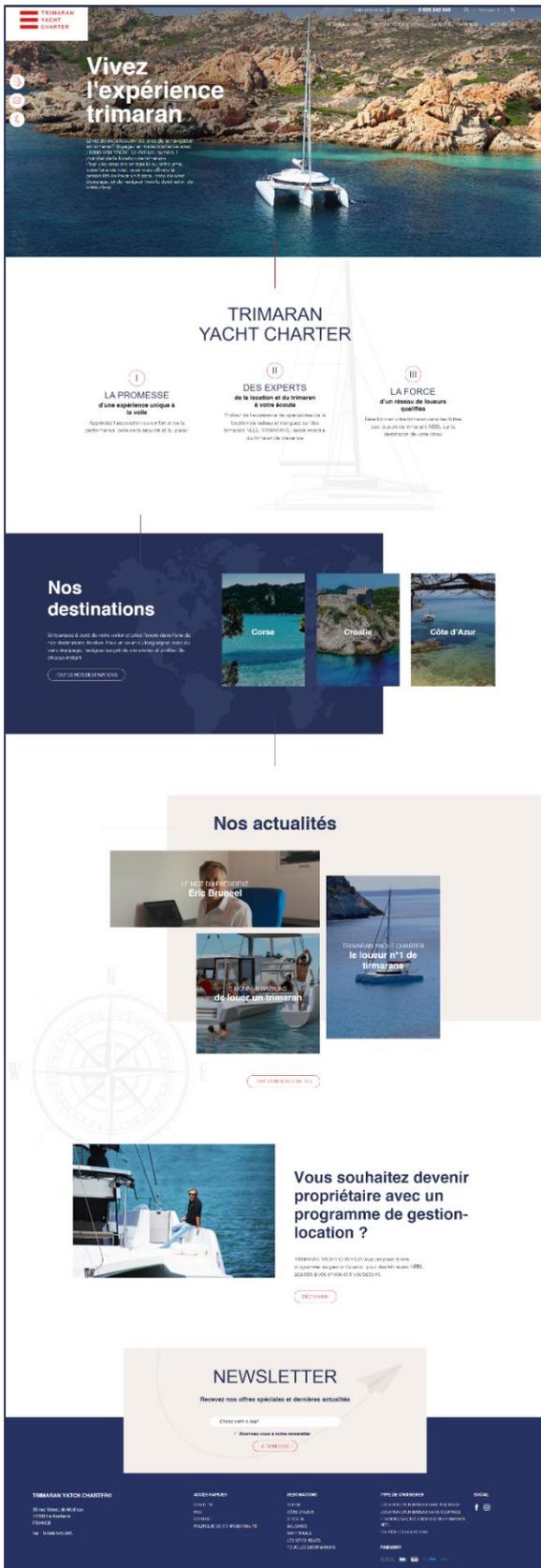


**CROATIA**



**FRENCH RIVIERA**

## V. THE WEBSITE



An immersive website oriented towards holidays and cruises, very intuitive to easily book your stay aboard a NEEL trimaran.

However, if it is not possible to respond favourably to a trimaran charter request, TRIMARAN YACHT CHARTER will propose alternatives to satisfy the customer. Indeed TRIMARAN YACHT CHARTER uses the SEDNA reservation platform common to all the international boat rental offer.

The website also presents the different purchase programmes in management and rental.

[www.trimaran-yacht-charter.com](http://www.trimaran-yacht-charter.com)

## VI. INTERNATIONAL FEDERATION OF TRIMARAN CHARTER COMPANIES

TRIMARAN YACHT CHARTER is aimed at all boat rental companies who wish to offer NEEL trimarans in their fleet.

### Les avantages de TRIMARAN YACHT CHARTER

- Take advantage of the fame and success of NEEL trimarans, which are increasingly sought after by private individuals for charter.
- Differentiate yourself by offering high-performance and comfortable trimarans.
- Benefit from the strength and international reach of a network
- Discover an organised commercial interface and benefit from dedicated communication tools

### The advantages of NEEL trimarans

- Attractive boats because they are new and different from the classic multihull offer.
- Recognised and appreciated marine qualities
- Original and attractive layouts with living areas on the same level, (including sleeping accommodation), the famous Cockloot<sup>®</sup>, (successful marriage of the cockpit and saloon).
- An extended range, the NEEL 43, the NEEL 45, the NEEL 47, the NEEL 51

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## VII. MODELS OFFERED FOR CHARTER AND CHARTERING

### Exceptional yachts

These trimarans are the result of the experience and know-how of a team of enthusiasts, as well as feedback from the sailors, both during coastal cruises and over long-distance journeys. The greatest naval architects, Michel Joubert, Bernard Nivelte and Marc Lombard signed the plans for these units.

The width of the trimarans and the centring of the weights in the main hull are important for safety at sea because they guarantee great stability. This also contributes to a much more comfortable and smoother sailing experience.

The NEEL trimarans, renowned for their quality and originality, can be manoeuvred in complete safety and with a reduced crew.

These boats are all particularly light, functional, accommodating and well-equipped (with large refrigerated compartments among other things). Life on board is a joy day after day. The layout of the living areas on one level, half exterior, half interior, with the famous Cockloot<sup>®</sup> concept (contraction of cockpit and saloon) is unique. Life on board has a loft feel with a central galley, a saloon with a panoramic view and a cabin on the same level. Each model has its own specific design features that will meet everyone's desires and tastes.

## An original configuration for each model

### LE NEEL 43



The latest addition to the range continues to innovate and amaze with a pronounced shift towards the use of bio-sourced and recyclable materials. NEEL-TRIMARANS is definitely part of the virtuous circle of respect for the environment. The modular layout of the NEEL 43 surprises, in addition to the two double cabins, single cabins in the fore decks, a tatami mat layout in the saloon can accommodate up to 10 people on board.

### LE NEEL 47

The NEEL 47's configurations are seductive with the layout of the floats with independent access, or the "Full Beam Cockpit<sup>®</sup>" which stretches a cockpit of unequalled dimensions, never before seen on a 47-footer.



### LE NEEL 51



It is distinguished by its famous Cockoon<sup>®</sup>, which is derived from the successful marriage between "cockpit" and "saloon" (saloon in English). A breathtaking indoor/outdoor living space. The NEEL 51 wins all the professional and general public prizes and definitively positions the trimaran as the ideal yacht for pleasure cruising.

## VIII. CHARTERING-MANAGEMENT

Become the happy owner of a sailing boat by freeing from the constraints linked to the purchase. TRIMARAN YACHT CHARTER makes this dream come true by offering its different programmes adapted to each project.

5 programmes to benefit from a reduced purchase price on acquisition or to receive rental income.

### The are lots of advantages:

- You become the owner of a NEEL trimaran
- You commit for a set period (*between 24 and 66 months*)
- You can sail for several weeks per year (*depending on the programme*)
- You do not have to pay (*other than the Reality programme*) any additional costs related to your boat's insurance, its harbour place or its maintenance.
- You can sail other trimarans from our bases, through the exchange system

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## IX. CONTACTS

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